**Presentation: Name of Presenter – Date Date, Date**

1. **Confidentiality Reminder**
2. **Topic:** At what point during the growth of a business is it best to add key resources to reach the next level without missing opportunity? Do you hire before the need is fully developed?
3. **Boundaries** – none
4. **Obstacles** – xxx does not want to have to move in the next 3 years. xxxx wants to maintain the majority interest in his firm.
5. **Feelings:** Anxiety and Fear.
   1. Previous decisions much more cut and dry (intuitive).
   2. These type of decisions are not as clear cut – many variations, more risk, more costly.
   3. xxxx concerned the team is already stretched thin as is he.
   4. xxxx concerned because this is uncharted territory – does he have the skills, time and bandwidth to make this happen?
6. **Communication Starter:** Tell us about a time you felt anxious about your business and what the next step should be. (30 sec each)
7. **Presentation** – see page #35 for outline (4th page of handout). 15 min max
8. **Questions** – 15 min max
9. **Presente**r restates the purpose in order that everyone may share a more specific experience.
10. **Silence** – 3 min
11. **Experience sharing** – members with applicable, relevant experience share with the group. No Advice. (3min per person)
12. **Presenter closing remarks.** How did the experience feel for me as a presenter? 3 min
13. **One word close** – start with presenter.